



## **Ooredoo Partners with Es'hailSat to Launch Inmarsat Satellite Voice and Data Services to Enhance Business Communications**

*Global Satellite Voice and Broadband Services Support Mobile Workforces and Connect Remote Offices*

Doha, Qatar

Ooredoo, one of the region's leading ICT providers, announced today a partnership with [Es'hailSat](#) to deliver next-generation Inmarsat L-band satellite voice and data services that will enhance business communications across Qatar and worldwide.

Ooredoo will offer cutting-edge satellite services for customers in Qatar, including pre-paid and post-paid global [satellite voice services](#) and satellite broadband plans. Business customers can also turn their smartphones into satellite phones and easily communicate worldwide.

Yousuf Abdulla Al Kubaisi, COO, Ooredoo, said: "Ooredoo is seeing a strong demand for satellite services for mega-projects, specialised industries and mission critical situations. Thanks to our partnership with Es'hailSat, Ooredoo continues to be Qatar's leading provider of satellite services, with tailored plans that let businesses have robust voice and internet when and where they need it anywhere around the world."

In particular, Ooredoo is targeting business customers in key industry verticals such as government and public sector for diplomats and international relief agencies, oil and gas energy exploration and drilling and protecting critical national infrastructure.

Satellite services are also ideal for media agencies that are covering stories in remote locations, including international mega-events and disaster areas, and for Qatar's fast-growing adventure travel sector for tour guides conducting mountain climbing and desert safaris.

Ali Ahmed Al Kuwari, President & CEO, Es'hailSat, said: "Whether drilling for oil off-shore or working on mega-projects in-land, Es'hailSat's expertise in satellite communication enables businesses of all sizes and verticals to adopt satellite services for their mission-critical operations. By continuing our partnership with Ooredoo, we are exchanging global best practices to support Qatar's mobile workforces and economic growth."

L-band satellite services delivered by Es'hailSat utilising Inmarsat satellites complement its existing portfolio of fixed Ku and Ka band services, and are designed to provide customers with the most flexible and reliable access to satellite connectivity services in the region.

Qatar's business customers can leverage the Ooredoo Advantage, with Ooredoo's breadth and depth of talent, best fixed and mobile networks, broadest portfolio of ICT services and solutions, and trusted partner for Qatari businesses for 60 years.

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### **About Ooredoo**

Ooredoo is Qatar's leading communications company, delivering mobile, fixed, broadband internet and corporate managed services tailored to the needs of consumers and businesses. As a community-focused company, Ooredoo is guided by its vision of enriching people's lives and its belief that it can stimulate human growth by leveraging communications to help people achieve their full potential.

For full details of all corporate plans, pricing and offers, ring the Ooredoo business team on 800 8000 or see [ooredoo.qa/business](http://ooredoo.qa/business).

### **About Es'hailSat**

Es'hailSat, The Qatar Satellite Company was established in 2010. Based in Doha, Qatar, the company owns and operates satellites to serve broadcasters, telecommunications companies, businesses and governments. Es'hail-1, launched in 2013, provides television, telecommunication, corporate and government services across the Middle East and North Africa region. Es'hail-2, which was launched in November 2018 and commenced operations on March 2019, enhances the capacity needed to support growth. Es'hail-1 and Es'hail-2 are located at the 25.5°/26° E, TV broadcasting hotspot for MENA. [www.eshailsat.qa](http://www.eshailsat.qa)

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